



- **Marine Bulk Carriers (MBC)** is a Cape Town-based black empowerment shipping company which is involved in the bulk shipment of commodities from South Africa. MBC was founded 10 years ago (in August 2003) by shipping veterans, Jan Rabie and Rob Knutzen. MBC is active in the off-shore oil and gas exploration sector and is both a vessel manager and owner.

A LINE THROUGH TIME - MBC MILESTONES: 2003 – 2013

- **2003:** Jan Rabie and Rob Knutzen establish MBC to take advantage of the opportunities in the dry bulk market. Black Economic Empowerment (BEE) is established as a cornerstone of the new venture. Lester Peteni joins MBC as a shareholder and non-executive chairman.
- **2004:** Lance Manala joins MBC from Dudula Shipping and together with Lester Peteni, formulates a sound BEE strategy for MBC.
- **2005:** MBC establishes a commercial and shareholders agreement with Sanko Steamship of Japan, giving MBC access to the Sanko fleet of tankers, bulkers and off-shore vessels; MBC wins an important tender with South Africa's National Oil Company (NOC), PetroSA.
- **2006:** MBC fixes the Cape size vessel, *Sanko Spark* to Kumba; the *Sanko Spark* loads the first MBC cargo in Saldanha Bay in January 2006.
- **2007:** MBC signs its first service agreement with PetroSA to supply the anchor handling supply vessel, *Malaviya 21*, to the giant oil rig, *Pride South Seas*, off the Cape coast. In addition MBC operates a number of Cape, Panamax and Handymax vessels under a commercial management agreement with Sanko Steamship.
- **2008:** MBC clinches two new anchor-handling contracts with PetroSA involving two powerful tugs providing assistance to the oil rig, *Pride South Seas*, in the oilfields along South Africa's south coast.
- **2009:** MBC adds *Navios Fantastiks* to its fleet of dry cargo chartered vessels.
- **2010:** The *Sanko Galaxy* becomes the latest Sanko vessel under MBC management; MBC clinches a new two-year new tug supply contract with PetroSA to provide assistance to PetroSA's offshore installation, the *FA Platform* and the oil rig, *FPSO ORCA* along South Africa's south coast.
- **2011:** MBC signs its fourth anchor handling contract with PetroSA.
- **2012:** The MBC supplied tug, the *Bourbon Ulysse*, comes on hire to PetroSA in October 2012 to support PetroSA's Ikhwezi Project for a period of three years.
- **2013:** MBC and its partners place two R300 million orders for two new anchor handling tug and supply (AHTS) vessels. The vessels, which are purpose-built for South African conditions and due for delivery in 2015, are to be crewed by South Africans. Flagging preference is South Africa, although final decisions on flagging will be ultimately determined by commercial considerations.

MARINE CREW SERVICES

SOUTH AFRICA (PTY) LTD



- MCS is South Africa's largest privately-owned maritime company specialising in ships crewing, seafarer training and the training and development of personnel for the maritime support services ashore.
- MCS - founded in August 2003 by Jan Rabie and Rob Knutzen and joined by Deanna Collins, shortly thereafter, in December 2003 – is a black-empowered company which has established an impressive track record of providing quality crew to international shipowners.
- MCS has achieved a high success rate in seafarer training and in graduating a large number of deck and engineering sea-going deck and engineering cadets, thereby offering South African and foreign shipowners and ship managers the opportunity to crew their vessels with well-trained, quality, certificated English-speaking South African officers, cadets and ratings.
- MCS provides a complete manning service and has over the past 10 years helped to create more than 2500 jobs for South Africans as well as seafarers from African countries such as Angola, Nigeria, Namibia and Ghana.
- Since December 2003, more than 5000 applicants - officers, cadets and ratings - have come through MCS's doors. Many more will follow as the company continues its efforts to grow the pool of seafarers from South Africa and the African continent, creating employment opportunities for Africans worldwide.
- MCS currently has the largest number of black African female cadets serving in the offshore oil and gas industry on deep sea anchor handling supply tugs.
- MCS has sourced training berths at sea for South African female and male cadets with reputable overseas shipowners including: The Sanko Line of Tokyo; RKOffshore, Singapore; Mediterranean Shipping Company; Herm. Dauelsberg of Bremen, Germany; Bourbon Offshore France and Singapore and Great Eastern Shipping, India. More than 180 cadets are currently serving at sea in the RKOffshore fleet and with other foreign shipowners, including Mediterranean Shipping Company, Herm. Dauelsberg of Bremen, Germany and Bourbon Offshore.
- MCS has successfully trained and graduated more than 350 cadets and ratings who are now employed with major shipowners in Angola.

A LINE THROUGH TIME - MCS MILESTONES: 2003 – 2013

- **2003:** Deanna Collins joins MCS in December 2003 to start up a crewing and seafarer training agency.
- **2004:** MCS signs its first crew manning contract with an overseas shipowner and creates employment for the first group of South African seafarers; MCS signs agreements with Angolan companies and starts training Angolan cadets and ratings in Cape Town; MCS cadet and ratings training programmes are accredited by SAMSA (South African Maritime Safety Authority);

- **2005:** MCS recruits its first group of cadets from around South Africa for training and service with The Sanko Line, Tokyo, Japan.
- **2006:** MCS enters into crew supply agreements with companies in the oil and gas industry and starts up job creation for national seafarers in this specialised sector.
- **2007:** MCS and Sanko extend their recruitment and intake of school leavers from across South Africa for seafarer training; MCS successfully secures additional manning contracts with international shipowners and intensifies its cadet and ratings training programmes.
- **2008:** The first South African deck and marine engineer cadets under MCS's training programmes graduate and are employed by Sanko as officers; MCS conducts a feasibility study for the Nigerian Government for the establishment of a fully equipped, comprehensive Maritime Training Centre for the oil and gas industry in the Riverstate, Nigeria; MCS assists the Nigerian Ports Authority with training of 60 Nigerian tug pilots and tug engineers at Cape Town and Durban, in alliance with Transnet National Ports Authority (TNPA);
- **2009:** The first Angolan cadets under MCS training pass the SAMSA oral examinations and graduate as officers; MCS attends the first African Maritime Conference in Ghana and delivers the opening address on 'Africa As Another Source of Crew Supply for the World'; MCS adds Ghanaian and Namibian officers to its crew pool.
- **2010:** MCS is contracted by Transnet National Ports Authority (TNPA) to train their cadets. MCS places 120 male and female TNPA cadets on anchor handling tugs in the RKOffshore fleet (60 of the cadets are African females).
- **2011:** MCS joins SAMSA's National Cadet Training Project and collectively recruits 70 new entrant cadets for the SAMSA/MCS pool; MCS signs crew supply agreements with shipowners Bourbon France and Bourbon Asia.
- **2012:** MCS's first five Black African cadets, all females, graduate as Officers.
- **2013:** MCS celebrates the appointment of its first Black African ship's captain; MCS celebrates the appointment of its first Senior Angolan Ships Engineering Officers; MCS becomes the world's leading seafarer training agency for Black African female cadets. A further 45 Black African cadets graduate as officers from the MCS pool.

Ends

As at November 9, 2013